

APPENDIX 4

WORKSHEET Offering Land for Lease

Photo Credit: Anna Brozek

Are you a landowner interested in making your land available to another farmer but aren't sure where to start? This worksheet may help you clarify your goals and objectives and move forward to finding the right tenant.

When you're ready to begin negotiating an agreement you can use our lease template in conjunction with legal advice to formalise a lease.

Write it down

By writing down your hopes for a future agreement and questions you have in the early stages you can assess what you know and become better prepared to communicate what you are seeking during any future negotiations.

The worksheet offers a list of considerations to which are just a starting point; build onto this with your own ideas. We hope it helps you gain confidence in defining your needs and momentum to proceed with gathering resources, advisors and advertising your opportunity.

Use this exercise in any way that is most useful to you.

- You don't have to follow any particular order
- Use full sentences or shorthand, draw or create lists

Add your own ideas, questions and concerns

Your why

What business objectives does leasing need to achieve?

Are you also meeting personal objectives eg. supporting next gen farmers, keeping agricultural land under production?



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Land details

Describe the land you are looking to lease..

Property location (State, Region, Locality)...

Total land size (Acres)...

Non Arable / Arable Area...

Will there be any opportunities for the leasee to expand...



Adapted from youngfarmersconnect.com/land-links

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What is the zoning of the property...

Current uses: grazing, market gardens, orchards etc...

Description and historical use of land available for farming...

Current practices & time periods: Organic, Biodynamic, regenerative, permaculture...

State of the surface of the cultivatable area...

Description of road access...

Electricity access & metering...

Mobile phone signal - Poor/Average/Good...



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Short-term goal or vision for land...

Long-term goal or vision for land...

Known environmental hazards - flooding, high winds, other...

Current residents living on property...

Local housing and/or onsite living opportunities...

Availability of farm buildings...

Is the land fenced? Yes/No/Partial,...

Availability of farm machinery and tools...



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Water Source...

Water rights to these sources...

Is there restricted access for visitors?

Preferred agriculture production - diversified vegetable, livestock, orchard etc...

Preferred farming practice - Biodynamic, Organic, other...

Soil Details...



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Agreement - what are you hoping for?

Preferred agreement i.e. Lease for cash, lease for trade, lease to own, partnerships, sale, profit share, other...

Preferred agreement duration...

Would you be willing to mentor or advise the entering farmer(s)? Yes/no/maybe...

Will you require references or a certain amount of experience?

What would you charge? How would you establish a fair rate?



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